

## HOME FLIPPING WORKSHOP AGENDA

## FRIDAY:

- Current state of the economy.
- Who to listen to and who NOT to listen to.
- Why now is the best time to invest in RE.
- History of Glenn & Amber Schworm and their first flip in 2007.
- Why our Freedom4 method of investing works so well for so many people.
- Laying the best foundation for your new REI career.
- How to find and lock down off market deals at .30 -.50 on the dollar (18 different ways).
- How to get people to work for you (for free) finding deals every day!
- How to WHOLESALE deals in your market for quicker cash!
- How to FLIP houses multiple ways, as-is, clean up only, cosmetic, & full renovation with out doing the work yourself or even knowing how to read a tape measure... Like Glenn!:-)
- How to build the right mindset to be very successful and thrive during the ups and downs of RE investing.
- How to determine your number. (The passive monthly income you need from rentals to be financially free).

- How to set up your plan and determine the real reason you want to invest, your WHY.
- Virtual property walk-through in small groups.
- Glenn & Amber will go through the Home Flipping Evaluator with you room by room, and you will estimate the property repairs together! (Very interactive as YOU decide what to do to the house.)
- Determining your MAO (Maximum Allowable Offer) on the property.
- How to make your first low offer (without being embarrassed or having the seller laugh at you).
- How to set up the correct entity for your business and in which state for maximum protection.
- How to structure your business and expenses for maximum tax savings.
- How to pay very little or no income tax legally!
- Live member celebration calls to highlight their success since starting as a REI!
- Live Q & A all day!

• VIP Experience Only: Small intimate zoom meeting with Glenn & Amber to get all of your questions answered and really get to know your hosts who have done over 1100 flips! Grab a drink and sit back and have a fireside chat with them one on one.

## **SATURDAY:**

- How to fund your deals with and without using your own money or credit (14 different ways).
- How to do a Joint Venture deal, so you partner with the seller and make a lot of money while never actually owning the house!
- How to do a Subject To deal correctly and lock in rates under 4% for 27 more years!
- How to raise Private Money from people you know and people they know! (The same way Glenn & Amber have raised over \$5,000,000 for their flipping business.)
- How to use 0% Credit Cards to fund your deals!
- Glenn shares a very personal and difficult story of how powerful building an income, not relying on a job, is for your future.
- Captain Raising Session We will show you that you have more money available than you think by getting you pre-qualified at the workshop!
- How to build a multi-million-dollar rental portfolio without using a dime of your own money. (Glenn's favorite part!!)
- How to set up a family trust for even greater protection and tax benefits.
- How to access your retirement funds penalty-free for investing in your deals!
- How to set up business credit so you never run out of capital again.
- Deal or No Deal, learn how to make money out of deals that you thought were dead! (Very interactive.)
- How to build your RE empire alongside a fulltime career and full life.
- More live member celebration calls to highlight their success since starting as a REI!
- Live Q & A all day!
- Personal breakout rooms with RE advisors all day as needed for further questions.

## **SUNDAY:**

- How to build a Short Term Rental Portfolio (AirBnb) in your hometown! (If there is a hotel within 10 miles of you, you are in business!)
- Designing your flips for maximum returns (Amber rocks this presentation)
- Quick Charity presentation to Ronald McDonald House (a portion of your ticket goes to support the RMH children's charity)
- How to fix a property without lifting up a hammer
- How to hire the right contractors
- How to have the right contract in place to protect yourself
- What insurance contractors need to have and what forms you need signed before and at the end of the job, or else you can get burned bad! (Ask us how we know that!!)
- How to renovate for a flip, a longterm rental, and a short-term rental
- How 401K's are not your friend and how REI is, this section backed by all facts and your own statements will shock you!
- How to manage holding costs (silent killers) of every deal, to make or break the deal!
- Preparing you for the next steps as you head out into the world as a new or growing REI.

